

Message Text

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PAGE 01 MOSCOW 18115 182005Z

65

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 181503Z DEC 75

FM AMEMBASSY MOSCOW

TO USDOC WASHDC

INFO SECSTATE WASHDC 7984

AMEMBASSY WARSAW

UNCLAS MOSCOW 18115

USDOC FOR BEWT/TDAD/TERLIZZI
WARSAW FOR USTDO

E.O. 11652: N/A

TAGS: BEXP, UR, PO

SUBJECT: ITT RAYONIER INC. - PROPOSAL FOR SEMINAR ON WOODPULP

REF: USDOC 19041 AND PREVIOUS

1. COMMERCIAL OFFICE RECEIVED COMPANY LITERATURE AND SEMINAR OUTLINE FROM ITT RAYONER'S L.P. CAMPBELL ON DECEMBER 15 AND FORWARDED THEM TO MINISTRY OF PULP AND PAPER WITH REQUEST THAT MINISTRY INDICATE WHETHER THEY ARE INTERESTED IN COOPERATING WITH ITT RAYONIER IN ORGANIZING TECHNICAL SEMINAR. IF THIS MINISTRY'S RESPONSE IS POSITIVE, WE WILL ALSO APPROACH MINISTRY OF CHEMICAL INDUSTRY AND PERHAPS OTHER END-USER MINISTRIES SUCH AS THE MINISTRY OF LIGHT INDUSTRY. (IN VIEW OF EXCELLENT COOPERATION BY MINISTRY PULP AND PAPER DURING COMMERCIAL OFFICE PULP AND PAPER JEEP IN JUNE, POSITIVE REPLY FROM THEM ALONE WOULD WARRANT "GO" DECISION BY FIRM FOR MOSCOW SEMINAR.)

2. SUGGEST TDAD ADVISE CAMPBELL OF ABOVE AND ASSURE HIM THAT WE WILL PROD MINISTRY FOR RESPONSE.

3. ASSUMING POSITIVE REPLY FROM MINISTRY BY MID-JANUARY, WE NONETHELESS DOUBT THAT SEMINAR COULD BE ORGANIZED BEFORE SECOND QUARTER '76. IF THIS TWO-DAY SEMINAR WERE TO TAKE PLACE IN COMMERCIAL OFFICE -- AS WE EXPECT IT WOULD -- WE
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WOULD HAVE SOME DIFFICULTY SQUEEZING IT IN TO ALREADY HEAVILY

BOOKED SCHEDULE FOR FIRST SIX MONTHS '76. AT PRESENT, WEEK
OF MAY 3-7 LOOKS MOST PROMISING AND, IF ITT RAYONIER AND
WARSAW ARE AGREEABLE, WE WOULD AIM FOR THESE DATES.
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW18115
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750440-1168
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751228/aaaaaykd.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2003 by ReddocGW>; APPROVED <09 FEB 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ITT RAYONIER INC. - PROPOSAL FOR SEMINAR ON WOODPULP
TAGS: BEXP, UR, PO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006